



THE HUTCHINSON CREDIT UNION

900 East 23rd Street • Hutchinson, Kansas 67501 • 316-663-9661

1974 ANNUAL REPORT

PERCEPTIONS OF THE PRESIDENT

The reports of the committee chairpersons, the financial report and the treasurer's report all combine to indicate continuing growth with stability for your financial organization, 'The Hutchinson Credit Union'. These facts are true and good. Your credit union is well on the way to the second million in assets. In order for this organization to continue its present rate of growth, we must continue to look to the future.

To the savings members of your organization, the most meaningful service added to the long list of services is the National Share Insurance Program granted to us in July, 1974. Your credit union was granted the insurance immediately upon application. It was with great satisfaction to the board members and the management to receive this insurance for the members. It is one more safety 'plus' for your accounts.

The members of the Board of Directors are planning for further growth and change in an ever changing economy. Our management solicits your concerns for your credit union.

Respectfully submitted,
James Farley

STATEMENTS OF THE SUPERVISORY COMMITTEE

The Supervisory Committee authorized the accounting firm of Pierce, Faris, Cochran and Sutton to perform an annual audit of the books and a semi-annual audit of the individual member accounts.

This audit included a verification of the assets and liabilities and through comprehensive test checks, a verification of income and other cash receipts and expenses paid and other disbursements for the year then ended. Confirmations were performed verifying all bank accounts, investments and members accounts. The supervisory committee made several test checks and items checked were all in order.

The audit performed by the Kansas Credit Union Administration Department concentrated especially on loan accounts. The report shows the credit union is in fine condition.

Respectfully submitted,
Don Newell, Chairman

BOARD OF DIRECTORS

James Farley	George Foster
Carl Wanasek	Harold Jones
Doris Roberts	Dan Robison

CREDIT COMMITTEE

Dale Howerton
Ruth Bowron
Claude Parks

SUPERVISORY COMMITTEE

Don Newell
Mardell Evans
Ruthe Eash

COMMENTS OF THE CREDIT COMMITTEE

The credit committee's responsibilities changed in some degree this year. We are meeting once a month instead of each week. This is excellent for the routine applications, but occasionally, there is a need for a special meeting to service other applications.

During the 1973-74 year, there were 1009 individual loans made for a total of \$982,106 in new loan volume.

Since the beginning of the credit union in 1948, there have been 13,052 individual loans made for a total loan value of \$8,501,371.

Respectfully submitted,
Dale Howerton, Chairman

THOUGHTS FROM THE TREASURER

This year has been a year of growth in assets, income and services. With such a successful growth, the first thought of the management and the directors turned to the members, and ways in which they could individually profit from this productive year. At the close of the quarter, June, 1974, it was apparent we could increase the dividend payment to the member and so the rate of interest paid on savings was increased to 5½% annually. Your credit union is the only credit union in this area paying a daily dividend, compounded quarterly. The rate is very competitive and credit life insurance is provided on all eligible accounts.

The investment program has been a tremendous success, providing income which has been reused for member needs or returned to the member in the form of dividends. Over \$268,000 in member savings are invested in certificates with the credit union as of September 30. Since October 1, an additional \$75,000 has been brought to the credit union for investment. Obviously, this was a needed service for our members.

Please note on the annual financial report, interest money in the amount of \$15,029 was paid to members for the use of their certificate savings fund. This cost was added to the expense account, making expense totals greater than usual. Even considering this extra expense, the net gain for the year has been greater than ever before. This reflects the growing use of the credit union by the members. It is your financial organization, you own it, we are glad you are using it.

AGENDA: ANNUAL MEETING — THE HUTCHINSON CREDIT UNION — NOVEMBER 7, 1974

Call to order	
Invocation	Lee Miller
Roll Call (sign meal tickets, leave by plate)	
Introduction of guests	
Approval of minutes as circulated (corrections or additions if necessary)	
Report of Board of Directors	James Farley
Report of Credit Committee	Dale Howerton
Report of Supervisory Committee	Don Newell
Report of Treasurer	Doris Roberts
Unfinished or Old Business	
New Business	
Report of Nominating Committee	Ardon Brandyberry, Chairman Betty Sickman Dan McNeely
Scholarship Drawing	
"Wake Up, Make Up, and Go"	W. E. Thorn, D.D., Wichita
Adjournment	

MINUTES OF THE ANNUAL MEETING — NOVEMBER 8, 1973

The annual meeting of The Hutchinson Credit Union was held November 8, 1973 in the high school dining room. After the invocation by Harold Jones, the cafeteria staff served dinner to 194 members and guests. Very clever Thanksgiving motif figures, which were made by the Lakeview faculty and students, decorated the table.

James Farley, president, presided at the business meeting. The minutes of the 1972 meeting were accepted as printed. The printed reports of the president, committee chairmen and the treasurer were approved.

The nominating committee, Jack Thompson, Juanita Murphy and Allen Hirst, presented a slate of names for the various offices and committees. The following persons were elected by ballot: James Farley, Dan Robison, Board of Directors Claude Parks, Credit Committee; Don Newell, Supervisory Committee.

The name of Mike McCoy, son of Mr. and Mrs. Major McCoy, was drawn as the student member to receive the \$100.00 scholarship award. Major is a teacher at Faris School.

George Foster entertained the group with reminiscences of the beginnings of the Hutchinson Teachers Credit Union, now The Hutchinson Credit Union, and brought forth several chuckles with his amusing but factual stories of the credit union's birth to its present status.

The speaker of the evening was Mr. Dennis Hofts, Educational Coordinator of the Kansas Credit Union League. "Look Into the Future" was the title of his talk and, with the attention-getting props of audio visual aids he stressed the increasing values of credit unions and added services which they can provide their members.

The meeting was adjourned.

Submitted by
Doris Roberts

THE HUTCHINSON CREDIT UNION FINANCIAL STATEMENT
Before year end closing, September 30, 1974, with 1973 comparison

ASSETS	1973	1974
Loans	\$1,491,105.72	\$1,600,016.00
Cash	31,203.19	22,131.25
Investments	13,393.71	149,236.17
Furniture and Fixtures	11,328.26	10,486.84
Building and Land	61,086.85	59,088.91
Accounts Receivable	53.49	
Pre-paid Insurance		259.38
Bank of Lancaster		78.95
TOTAL ASSETS	\$1,608,171.22	\$1,841,397.50
LIABILITIES AND NET WORTH:		
Certificate of Debenture	\$ 61,000.00	\$ 268,700.00
Disability Insurance	802.11	1,021.32
Notes Payable	315.99	499.95
Shares	1,353,571.77	1,352,338.80
Regular Reserve	123,950.04	133,928.67
Reserve for Contingency	33,225.61	36,441.22
Undivided Earnings	8,385.54	15,121.78
Gain or Loss (4th Quarter)	26,920.16	28,637.74
Net Earnings for Year	(92,914.33)	(103,696.48)
Dividends Paid for Year	(68,680.06)	(72,132.20)
Special Reserve		4,708.02
TOTAL LIABILITIES	\$1,608,171.22	\$1,841,397.50
INCOME:	1973	1974
Interest on Loans	\$ 141,794.80	\$ 165,918.96
Income from Investments	6,376.87	15,327.68
TOTAL INCOME	\$ 148,171.67	\$ 181,246.64
EXPENSES:		
Staff Salaries and Benefits	\$ 20,658.48	\$ 23,603.05
Data Processing	3,314.25	3,658.22
Stationery and Supplies	1,083.78	1,440.60
Telephone and Postage	1,886.68	1,983.74
Cost of Insurance and Bond	517.80	561.90
'74 inc. Liability Insurance Depreciation of Equipment	715.87	2,037.40
State and Local Audit	1,938.83	2,085.01
Collection and Legal Expense	135.00	114.33
Credit Bureau Fees	255.30	292.75
Machine Maintenance and Service	486.46	558.27
Bank Service Charge	194.43	265.54
Taxes	373.56	1,146.72
Member Education	2,217.26	2,719.13
Staff and Officer Education	886.76	1,682.15
League and Chapter Dues	2,053.90	2,030.25
Interest on Borrowed Money	1.24	64.50
Interest Paid on Certificates	246.69	15,029.99
Loan Protection Insurance	6,337.13	5,181.48
Life Savings Insurance	7,315.45	4,970.01
Annual Meeting Expense	310.49	548.21
Utilities and Car Expense	1,031.64	1,624.59
Miscellaneous Expense and Grounds Expense	1,168.17	2,184.51
Building and Furniture Insurance	584.00	606.44
Rent October, 1972 - January, 1973	560.00	
Micro Film Processing	984.17	360.11
Share Insurance One-Half Year		568.38
Depreciation of Building		2,232.88
Total Expenses	\$ 55,257.34	\$ 77,550.16
NET GAIN	\$92,914.33	\$103,696.48