THE HUTCHINSON TEACHERS CREDIT UNION

14th ANNUAL MEETING
OCTOBER 20, 1960

The Way To Economic Betterment

FOURTEENTH ANNUAL MEETING

of the

HUTCHINSON TEACHERS CREDIT UNION

October 20, 1960

McCandless School 7:00 p.m.

OFFICERS

DIRECTORS

*Geo. P. Foster, President

*Don Michael, Vice President

Ross Herron, Secretary

Clyde Burk, Treasurer

L. G. Martin

Employees:

Mrs. Clyde Burk, Ass't Treasurer

J. B. Garrison, Manager

*Term expires this year

COMMITTEES

Credit Committee

James T. McLain, Chairman

A. B. Cameron

*Tom Kelly

Supervisory Committee

Bruce McClure, Chairman

Hilda Peckham

*Forrest Hardacre

Education Committee (appointed)

Elocile Hoffman

Lena Shelton

Augusta Seefeldt

A G E N D A

6:00 - 7:00 DINNER

7:00 Meeting called to order, President

1. Roll call or count of members present

2. Reading of minutes of last annual meeting

3. Report of directors, president, managing director

4. Report of Credit Committee

5. Report of Supervisory Committee

6. Report of Treasurer

7. Introduction of guests Bob Eads

8. Unfinished or old business

9. New business

   a. Election of officers - report of nominating committee

   b. Dividends - recommendation of Board

   c. Questions from members

   d. Authorize expense of delegates to annual league meeting in April, 1961

   e. Authority to borrow money if needed

   f. Appointment of Educational Committee

   g. Door prizes

   h. Other business 3¢

10. Film -- "KINGS X"

11. Adjournment

Wichita teachers
200,000,000 in assets ~~assets~~ -
refund-
Patronage divident

THE ROLL CALL

Hutchinson	Members Present
Special Services	
Junior College	5
Sr. High School	
Liberty Jr. High	
Central Jr. High	
Sherman Jr. High	
Allen	
Avenue A	
Central	
Graber	
Grandview	
Lakeview	
Lincoln	
Morgan	6
McCandless	
North Side	
Roosevelt	
Wiley	
Winans	
Maintenance	
Others	
Total	

Rice County	Members Present
Union Two	
Sunny Four	
Midland	
Saxmon	
Rockville	
Fairplay	
Mitchell	
Banner	
Chase	
Bushton	
Little River	
Raymond	
Geneseo	
Alden	
Lyons	
Sterling City Schools	
Sterling College	
Others	
Total	

Reno County	Members Present
Langdon	
Turon	
Pretty Prairie	
Castleton	
Haven	
Plevna	
Abbyville	
Partridge	
Buhler	
Mitchell	
North Reno	
Union Five	
Yoder	
Obee	
Nickerson	
Eureka	
Medora	
Union Valley	
Valley Pride	
Sylvia	
South Hutchinson	
Arlington	
Central Christian High	
Others	
Total	

TOTALS	
Hutchinson	
Rice County	
Reno County	
Total	108

BOARD OF DIRECTORS

Today, Credit Union Day, is being celebrated in hundreds of meetings around the world. Credit Unions were organized for service and they furnish an incentive to save and are a source of low cost loans.

We have increased our savings through payroll deduction by more than 25% over last year. Our loans have exceeded $200,000 the past year. Our assets have passed the 1/3 million mark. What will be the growth for the coming year? It will depend upon our members helping to sell Credit Union advantages to our potential members and I am sorry to say to some of our members. Anyone needing financial help should consult the Credit Union Office for comparative rates and advantages. This applies to the ones having loans with us as well as those who need a loan for the first time.

Other services offered are car insurance and the new package insurance for home owners. Investigate these services before you buy. I am sure the Credit Union can save you money. ----- Geo. P. Foster

This member of the official family feels somewhat apologetic when called upon to write a paragraph of supporting statements for our credit union. Familiarity with the organization certainly does not breed contempt in any sense of the word. It is only that other responsibilities and interests sometimes cause the "good ~~sense~~" to be overlooked.
cause

Probably it suffices to say that all of us who have had satisfactory experiences with the credit union as members should tell the advantages to others. We want the services offered by our credit union to be the very best possible. We are justified in trying hard to bring friends and acquaintances into membership. -----
Clyde Burk

As our organization continues to grow, necessary changes will come to provide properly for all our members. Members interested in the growth of our credit union must give attention and thought to possible needs coupled with this growth.

Two areas that might require our attention in the forseeable future are:

1. Should we begin to give serious consideration to patronage dividends?
2. Our present credit union facilities can not be considered permanent for several reasons. What plans should we be making toward permanent quarters that would be within our reach costwise and still provide for our needs in the future? ----- Don Michael

The record of the Hutchinson Teachers Credit Union speaks for itself. The steady growth of the share balance, the loan balance, and net earnings attest the fact that investors and borrowers alike are being served under efficient management. I have enjoyed the experience of serving as a director. ----- Ross D. Herron

Credit union members should "sell" the credit union to non-members. They should advertise the advantages of insured loans at no extra cost, the insurance on shares; the easy and casual manner of obtaining loans; the confidence one can have in knowing they are not being "taken in" by shysters. ----- L. G. Martin

Credit Union Day - Oct. 20

Managing Director's Report

Today is more, much more, than just another Credit Union Annual Meeting. It is International Credit Union Day. Celebrated by some 25,000 credit unions over the world, recognized by the President of the United States in a special proclamation acknowledging that "The credit union idea with its inherent philosophy of individual and economic democracy -- has gained wide acceptance in the United States." President Eisenhower says further "In many other countries, too, it is helping to bring people together in a spirit of mutual cooperation. By training people in the habits of thrift and financial responsibility, credit unions help strengthen qualities which provide a basis for the progress of both men and nations.

Credit unions were first organized as a means by which destitute persons could help themselves and each other to combat the usurious practices of unscrupulous lenders. The credit union movement has grown so that now many thousands of persons are taking advantage of the thrift possibilities and are saving regularly in their credit union. Not only do members have these financial advantages but they are upholding high democratic principles in managing the affairs of their own organization.

When the idea of a credit union was suggested to the school people of Hutchinson the same excuses were given that are usually heard -- "Teachers are not wealthy so they have no money to invest; and if they did, they would want higher dividends than credit unions with their low interest rates would be able to pay; or the other excuse -- teachers are not destitute thus do not need to look to charity for their money." Not until the credit union motto -- NOT FOR PROFIT, NOT FOR CHARITY, BUT FOR SERVICE, was instilled into the minds of a number of forward looking persons, were we able to get a credit union organized for the Hutchinson School employees. Most of you will remember the steps through which the school employees of Reno County and later those of Rice County were made eligible for membership.

How well the credit union idea has captured the people of our field of membership is shown by these figures: As of the close of school last spring 83% of the Hutchinson custodial and maintenance group, 60% of the Hutchinson teachers, 25% of the Reno County teachers and 12½% of the Rice County teachers were counted as members; and with the forward looking plans of our education committee, we anticipate that these percentages will go higher this year.

However, it is still important that we not lose sight of that credit union motto. Those who have some money to invest should not demand such high dividends that no one can afford to borrow or that the organization itself will be stinted in its operation by not having money enough to operate efficiently and effectively. Nor should those who borrow expect that they be able to get the money at such low rates of interest that the investor cannot receive a just dividend. The elimination of the "½ of 1% loans" last year was a good step in the right direction. It is only as these two groups recognize their "opportunity for service" to each other and to the community in general, that this motto "NOT FOR PROFIT, NOT FOR CHARITY, BUT FOR SERVICE" can become a reality in the life and working of our credit union.

As we look back through the years on our organization we should pay honor to those who served in places of leadership and to the many loyal credit union members who have recommended the services of the credit union to their fellows. Word of mouth is, without doubt, the most powerful tool in the promotion of any idea. Of course, that method can also be very damaging if the words put out are not favorable and constructive, or if they are erroneously given. Consequently it is very essential that all members be well and properly informed. That has been the goal of the Education Committee as it sends out the monthly news letter which, as you know, is being mailed directly to your homes this year, in the hope that other members of the family will read it and also in the hope that you will have more time to read it in your home than you had at school.

WHERE DO WE GO FROM HERE? Service, and more service, needs to be our everlasting watchword and it needs to be the goal of every officer and committee member elected to office. Every member who comes for service can help by being understanding, and sometimes patient if a credit union can not operate quite so fast as some other financial institutions. Those very apparent hurdles which sometimes slow us down in the making of a loan may be the safety factor which prevents losses. For every loss eventually hurts every member of the credit union, even though the very fine "shock-absorber" called the "reserve for bad loans" does absorb much of the shock that would otherwise cripple our organization. One change in the state law of last year may eventually be worked out whereby the credit committee may see its way clear to appoint loan officers who have authority to pass on unsecured loans up to $500, or larger loans which are secured by shares. This would prevent the delay of a day or two in getting a small loan to a borrower who has already, perhaps, established his credit by paying off a loan according to contract. But bear in mind that the credit committee is operating within its legal rights when it does not see its way clear to appoint such loan officers.

OTHER SERVICES A comparatively few of you have allowed us to explain the many good features of our insurance policies. Both automobile and home insurance policies are available through your credit union and while a few other companies have about the same kinds of policies, none have been able to beat us on price or comparable coverage. Any of our insurance with the Market Mens Mutual Insurance Company has some very fine features. In the first place it does business in Kansas with no one except credit unions, hence it is interested in our problems. Its policies have been built with the cooperation of our State League Insurance Committee and are frequently reviewed to see if they are the best for the credit union member. Second, we have in our contract with them a provision that in case of any dispute in the settlement of a claim, the claim will be submitted to an arbitration committee of credit union people and the company will accept the decision of the committee. Fortunately (and maybe we should knock on wood), we have had no occasion for submitting a claim to such an arbitration committee. The few claims that we have had have been settled quickly and satisfactorily for all concerned. The Homeowners Package Policy for homeowners is a dandy, it is really four policies in one and just recently it has been broadened to be even more inclusive than before. And we do not believe that any one can beat us on price. There are so many factors to be considered that it is impossible to quote prices here, but we solicit an opportunity to figure your insurance problems with you.

<u>IT'S YOUR CREDIT UNION</u> Have you ever caught yourself saying, or maybe only thinking "What you would do if you were running the credit union?" Well, you are helping to run it. That is why we are so very anxious to have everyone attend the annual meeting where you have an opportunity to ask questions, express your opinions, help elect directors and committeemen, and by your ONE vote which each member has, to control the Hutchinson Teachers Credit Union. You also help when you advise your friends about the credit union and we hope that you will always help to promote the philosophy implied in the credit union motto:

NOT FOR PROFIT, NOT FOR CHARITY, BUT FOR SERVICE

J. B. Garrison
Managing Director

HONOR TO WHOM HONOR IS DUE

Credit Unions are not like "Patsy". They do not "just grow". Many hours of work are put into the promotion of a credit union by many people who donate their time for this cause and frequently with very little recognition. Because these people deserve some recognition, we list here the ones who have held some office and the years that they have served:

OFFICER	OFFICE	YEARS
Clyde Burk	Director - Treasurer	13
J. B. Garrison	Director - President	11
" "	Managing Director	2
Vaden Stroud	Director	4
Edith Clarkson	Director	2
May Hartford	Director	1
Roscoe Coyne	Credit Committee	2
Ariel Perrill	Credit Committee	4
Vera Rhue	Credit Committee	5
Walter Rinehart	Supervisory Committee	1
Virgil Yowell	Supervisory Committee	1
W. T. Cole	Supervisory Committee	1
George P. Foster	Director	12
James Owen	Supervisory Committee	1
R. L. Steinheimer	Supervisory Committee	1
Marian Brookover	Director	6
Leslie Phillips	Credit Committee (+ many summers)	4
Mary Hope Morris	Supervisory Committee	2
" "	Credit Committee	6
Reba Anderson	Supervisory Committee	2
" "	Credit Committee	2
Jack Thompson	Supervisory Committee	4
Will Billingsley	Director	6
Lela Burk	Assistant Treasurer	7
Carl Skoch	Supervisory Committee	2
Ruth Jones	Supervisory Committee	2
Isabel Esch	Supervisory Committee	3
Dorothy Lauver	Supervisory Committee	3
Roland Elliott	Supervisory Committee	4
A. B. Cameron	Credit Committee	8
Tom Kelly	Credit Committee	7
Ross Herron	Director	5
Hilda Peckham	Supervisory Committee	5
Bruce McClure	Supervisory Committee	4
Forrest Hardacre	Supervisory Committee	3
Don Michael	Director	3
Charles Oyler	Director	1
L. G. Martin	Director	1
Jim McLain	Credit Committee	1
Elocile Hoffman	Education Committee (appointed)	3
Lena Shelton	Education Committee (appointed)	3
Augusta Seefeldt	Education Committee (appointed)	3

For all of these and the many others who boost the credit union by kind words and helpful suggestions, we all say THANK YOU.

TREASURER'S REPORT

September 30, 1960

ASSETS

Personal Loans	$ 236,688.44
Real Estate Loans	35,314.38
Cash in Bank	9,924.38
U.S. Government Obligations	53,495.78
Loans to Other Credit Unions	9,000.00
Furniture and Equipment	743.54
Prepaid Surety Bond	270.00
Shares - Kansas Central Credit Union	20,005.00
Total Assets	$ 365,441.52

LIABILITIES

Shares of Members	$ 340,839.40
Regular Reserve	7,275.86
Undivided Earnings	118.27
Profit	17,207.99
Total Liabilities	$ 365,441.52

INCOME

Interest on Loans	$ 24,475.32
Income from Investments	2,297.01
Other Income	374.38
Total Income	$ 27,146.71
Expense	- 9,938.72
Net Income	$ 17,207.99

TREASURER'S REPORT (continued)

EXPENSES

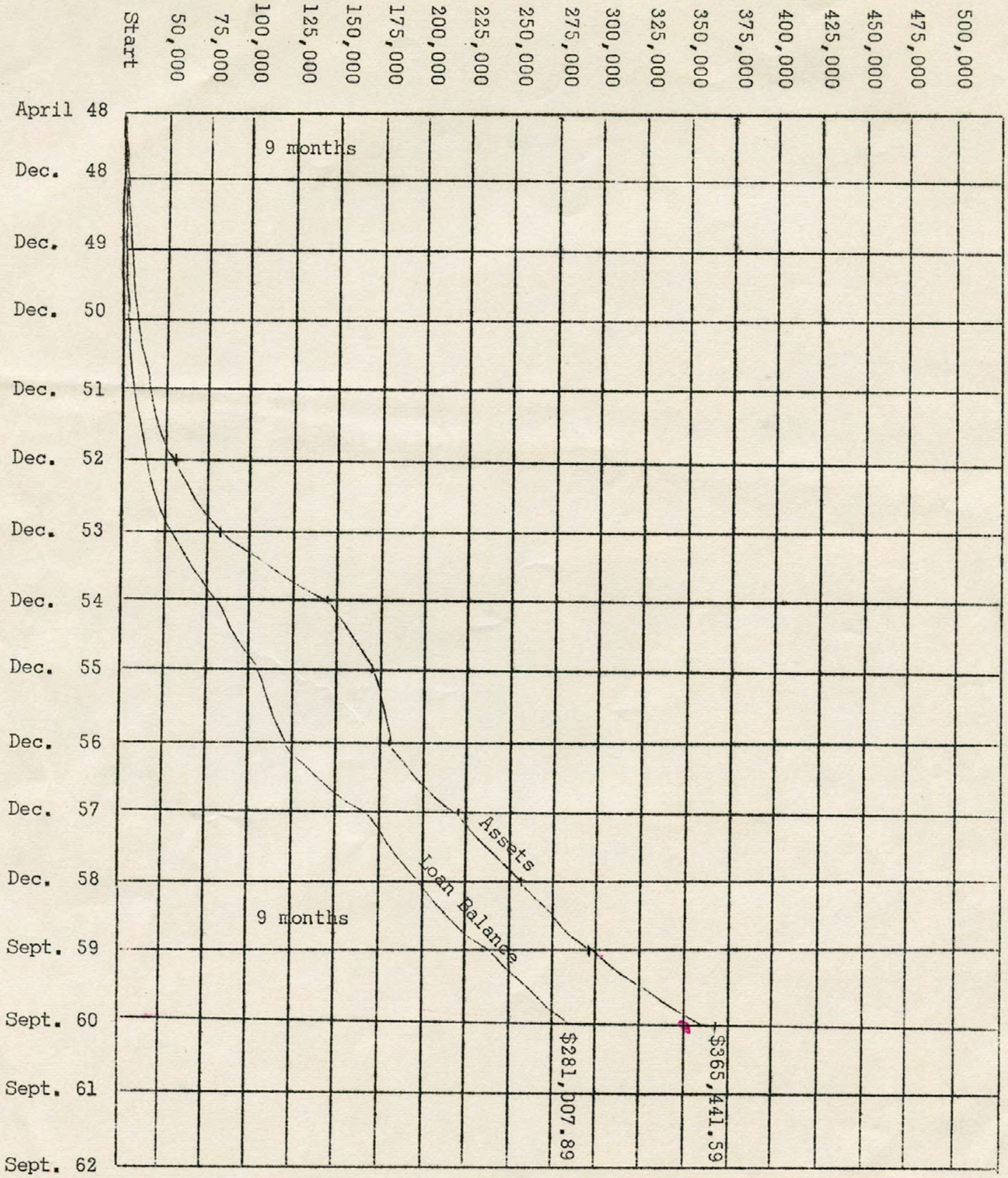
Borrower's Insurance	$ 1,654.43
Life Saving Insurance	1,733.52
League Dues	605.00
Surety Bond Premium	270.00
Examination Fee	446.58
Stationery and Supplies	328.93
Rent	351.00
Salary - Assistant Treasurer	2,100.00
Salary - Managing Director	1,200.00
Educational Expense	455.41
Collection Expense	87.63
Depreciation of Furniture and Fixtures	185.89
Social Security Taxes	94.89
Recording Fees	61.00
Telephone	118.28
Bank Service Charges	38.80
Chapter Dues	6.05
Mileage - Managing Director	81.20
Property Tax	39.01
Miscellaneous - General	81.10
Total Expense	$ 9,938.72

STATISTICAL INFORMATION

Number of Members	694
Loans made this year	452
Loans made since organization	2,296
Amount loaned	$ 220,423.64
Amount loaned since organization	$ 1,167,648.52

GROWTH OF THE
CREDIT UNION

Chartered
April 1, 1948



Credit Committee Report
October 1, 1959 to September 30, 1960

Purpose of Loan	Number	Total Amount
Loans to purchase		
Automobiles	52	$ 52,463.73
Household furniture and appliances	22	7,435.00
Other durable consumer goods	25	7,045.01
Loans to pay		
Taxes	27	5,287.59
Funeral Expenses	3	700.00
Insurance premiums	7	798.00
Current living expenses	69	15,422.92
Home repair expenses	18	12,625.00
Vacation expenses	24	11,150.00
Medical, dental, and hospital expenses		
Adult members of family	23	6,305.00
Educational expenses		
Adult members of family	51	11,724.30
Loans to		
Consolidate debts	54	44,542.49
Make investments	36	47,279.40
Loans for all other purposes	48	15,989.13
Total number and amount of loans granted during 1960 .	459	$238,767.57

159,000 1959

Credit Committee
Tom Kelly