The Hutchinson

Credit Union

900 East 23rd Street • Hutchinson, Kansas 67501 • 316-669-0177

1977 ANNUAL REPORT

AGENDA: ANNUAL MEETING — THE HUTCHINSON CREDIT UNION — OCTOBER 27, 1977

Call to order
- Invocation .... Ed Switzer
- Roll Call
- Introduction of guests
- Approval of minutes and agenda .... Dan Robison, Chairman
- Report of Treasurer .... Donna Showalter
- Report of Credit Committee .... Dave Hildebrand
- Report of Supervisory Committee .... Warren Peterson
- Report of Board of Directors .... Dan Robison

Information Session
Unfinished or Old Business
New Business
Election of Officers
- Report of Nominating Committee

Scholarship Drawing
Report of Election
Adjournment

MINUTES OF THE ANNUAL MEETING — NOVEMBER 4, 1976

The annual meeting of The Hutchinson Credit Union was held at the Hutchinson High School Cafeteria at 6:30 p.m., November 4, 1976.

Following the invocation by Orville Kerr, roll call was taken by members signing their tickets and leaving them by their plates. After the special guests were introduced by chairman Dan Robison the cafeteria staff served dinner to 250 members and guests.

Chairman of the Board of Directors, Dan Robison, presided at the business meeting.

The minutes of the 1975 meeting were accepted on a motion by Will Billingsley.

Clyde Burke narrated a slide presentation depicting the history of the Credit Union.

Committee reports were given by Treasurer, Donna Showalter; Credit Committee Chairman, Claude Parks; Supervisory Committee Chairman, Warren Peterson; Board of Directors Chairman, Dan Robison. A motion to accept the reports of the committees was made by Dan McNeely and seconded by Henry Wendland. The motion carried.

The Hutchinson Hospital Credit Union had voted to merge with the Hutchinson Credit Union. Margaret Banker made a few remarks concerning the merger. A written ballot was taken and the count was 177 votes in favor of the merger, and 8 dissenting votes.

The nominating committee, Christine Opdycke, Lloyd Coon and Ken Mendenhall, nominated the following members for office. Dan Robison and Vern Hoglund for Board of Directors, Carl Raguse for Credit Committee and Jan Strecker for Supervisory Committee. Ron Schrag, acting chairman, asked for nominations from the floor. There being none, George Foster moved we cast a unanimous ballot. Warren Peterson seconded the motion and the motion carried.

The scholarship drawing was made by Angela Fox. She drew the name of Blythe Montgomery as the recipient of the $100 scholarship.

Retiring committee members, Jim Farley, Don Newell and Claude Parks were recognized by Chairman, Dan Robison. The meeting was adjourned.

Respectfully submitted,
Donna Showalter, Secretary

THE HUTCHINSON CREDIT UNION FINANCIAL STATEMENT

Year end closing, September 30, 1977, with 1976 comparison

ASSETS	1976	1977
Loans	$2,366,737.36	$3,117,198.22
Cash	7,458.28	7,291.30
Investments	304,359.40	239,809.85
Furniture and Fixtures	11,721.43	11,065.07
Building and Land	55,824.12	53,889.59
Accounts Receivable		100.00
Pre-paid Insurance	1,639.07	813.47
TOTAL ASSETS	$2,747,739.66	$3,430,167.50
LIABILITIES AND NET WORTH:		
Certificate of Debenture and Share Certificates	$ 705,565.33	$ 781,426.68
Disability Insurance	804.76	1,910.63
Notes Payable	776.72	111,674.18
Shares	1,798,705.06	2,253,579.20
Regular Reserve	162,213.46	193,940.05
Reserve for Contingency	36,441.22	36,441.22
Undivided Earnings	43,233.11	51,195.54
Gain or Loss (4th Quarter)	(47,946.83)	(64,320.86)
Net Earnings for Year	(164,646.19)	(207,222.23)
Dividends Paid for Year	(95,051.12)	(116,714.43)
Special Reserve		
TOTAL LIABILITIES	$2,747,739.66	$3,430,167.50

INCOME:	1976	1977
Interest on Loans	$ 235,843.96	$ 295,975.67
Income from Investments	29,552.22	24,561.99
TOTAL INCOME	[illegible]	[illegible]

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INCOME:	1976	1977
Interest on Loans	$ 235,843.96	$ 295,975.67
Income from Investments	29,552.22	24,561.99
TOTAL INCOME	$ 265,396.18	$ 320,537.66

EXPENSES:		
Staff Salaries, Benefits and Workmen's Comp.	$ 48,258.94	$ 53,904.93
Data Processing	5,816.19	7,468.77
Stationery and Supplies	2,434.32	3,238.17
Telephone and Postage	3,504.78	3,702.02
Cost of Insurance and Bond	1,260.84	941.29
Officers Liability Insurance, Depreciation of Equip.	3,385.13	3,083.18
State and Local Audit	3,208.50	3,725.60
Collection and Legal Expense	964.75	924.86
Credit Bureau Fees	298.50	391.05
Machine Maintenance and Service	1,180.22	1,890.96
Bank Service Charge	670.16	557.34
Taxes	1,377.44	1,392.13
Member Education	3,215.76	3,049.48
Staff and Officer Education	1,854.32	2,070.90
League and Chapter Dues	2,383.70	2,944.87
Interest on Borrowed Money	236.74	509.28
Interest Paid on Certificates	329.99	Share Cert. Int. (50,775.30)
Loan Protection Insurance	4,119.70	8,629.53
Life Savings Insurance	7,272.52	4,331.77
Annual Meeting Expense	876.68	638.11
Utilities and Car Expense	2,209.19	2,650.52
Miscellaneous Expense and Grounds Expense	1,258.68	1,724.99
Building and Furniture Insurance	639.84	728.58
Title I Insurance	410.46	304.30
Micro Film Processing		517.28
Share Insurance	1,647.54	2,060.40
Depreciation of Building	1,935.10	1,935.12
Total Expenses	$ 100,749.99	$ 113,315.43
NET GAIN	$164,646.19	$ 207,222.23

BOARD OF DIRECTORS

Dan Robison
Vern Hoglund
Calvin Burns
Donna Showalter
George Foster
Ron Schrag

CREDIT COMMITTEE

Dave Hildebrand
Vinita Hoffman
Myron Hermes

SUPERVISORY COMMITTEE

Warren Peterson
Ed Switzer
Jan Strecker

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REPORT OF THE CHAIRMAN OF THE BOARD OF DIRECTORS

Your Board of Directors is pleased to report to you your credit union has enjoyed another successful and challenging year. These results reflect a sound credit union serving more members with share and loan accounts than ever before in its history. The Treasurer's report emphasizes the excellent growth the credit union has enjoyed in all major areas.

The Board of Directors is pleased to maintain a rate of 5¾% on passbook share savings plus proportionally high rates on share certificates. An effective, competitive loan program continues to provide total financial services as opportunities arise.

The future of credit unions nationally and The Hutchinson Credit Union in particular is bright indeed. Our Expandachek program, for instance, is only in its first three months of service but has over 100 checking accounts involving an average of over $15,000 per day. The most attractive features offered continue to be saving with and borrowing from your organization. An organization in which you are a direct recipient and owner of its success. NO MEASURE OF OUR PERFORMANCE CAN BE AS IMPORTANT AS MEMBER SATISFACTION AND SUPPORT. This fact is emphasized by the eleven payroll deduction systems used by members to channel savings to acccounts in their credit union.

We are very much aware that good credit unions are the result of a capable staff devoted to serving people. We are fortunate indeed in the leadership provided by Margaret Banker, President; Rod Sutton, Vice-President; and both Wanda Hatcher, and Denise Kraft, who are most capable in all facets of the operation.

Board members George Foster, Ron Schrag, Vern Hoglund, Calvin Burns, and Donna Showalter have seldom missed a Board of Directors meeting which soundly testifies to their personal support and devotion.

The Board recognizes the key responsibilities of the members serving on the Supervisory and Credit Committees and expresses their heartfelt thanks for a job well done.

We are confident 1977-1978 will be a great year. We intend to fulfill the expectations of 100% of our membership in 100% of the cases 100% of the time. Please pass the word.

Respectfully submitted,
Dan Robison, Chairman

REPORT OF THE TREASURER

Your credit union continues to register a healthy growth with good returns to the members, either in the form of share dividends or certificate interest. You will note in your year end financial statement the total amount of $167,489.73 returned to you. Often times, statistics are dull reading, but when your money is involved it suddenly becomes more interesting. The following chart illustrates the growth during the year of 1976-77:

Asset growth:	24.84%
Loan growth:	32.00%
Gross Income:	21.00%
Expense growth	13%

You, the member, using your credit union for complete financial service contribute to the success we continue to show.

Respectfully submitted,
Donna Showalter, Treasurer

REPORT OF THE CREDIT COMMITTEE

The credit committee has two basic tasks: to review loans made by the loan officers of the credit union and to provide guidance in setting and interpreting loan policies.

This year there were a total of 1,615 new loans amounting to $2,359,062.09 granted to members. A total of 17,124 loans equaling $13,992,561.42 have been granted since 1948, when the credit union was organized.

Carl Raguse resigned from the credit committee this year to move out of state. Myron Hermes was appointed to fill the position vacated by Carl. Mr. Hermes is a very capable replacement with experience from serving on the Hospital Credit Union credit committee.

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Respectfully submitted,
Dave Hildebrand, Chairman

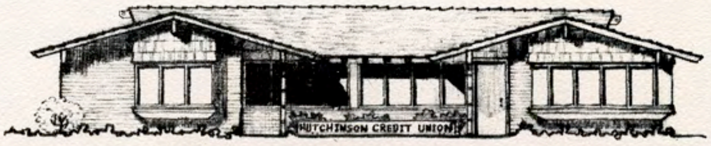
REPORT OF THE SUPERVISORY COMMITTEE

The Supervisory Committee relied upon professional auditing services of a firm of certified public accountants. All assets, liabilities, income, expense and share accounts were examined in accordance with generally accepted auditing standards.

Before the merger of The Hutchinson Hospital Credit Union and The Hutchinson Credit Union was finalized, the supervisory committee examined the hospital share and loan accounts to determine if the total shares and loans were in balance with the merging totals. No errors were found.

After the audit was completed, the committee met with representatives of the auditing firm for consultation. No discrepancies were found by the auditors or the committee. A few changes in accounting procedures were recommended.

Respectfully submitted,
Warren Peterson, Chairman

The Hutchinson 

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