Annual Report . . .

TO MEMBERS OF THE

Hutchinson Teachers Credit Union

October 1, 1964 to September 30, 1965

NINETEENTH ANNUAL MEETING • October 21, 1965

"We can be secure only as we arrange for everybody's security."
Edward A. Filene

EDWARD A. FILENE

1860 - 1937

The man most responsible for the establishment of the credit union as a national economic movement and force in the United States was Edward A. Filene, Boston merchant and multi-millionaire philanthropist who became one of the 20th century's outstanding prophets of economic and social progress. Mr. Filene gave of his time, his energy and his personal fortune to promote the credit union idea from the time in 1907 when he observed it in practice in India. His persistent encouragement of the growth of credit unions in the United States, and his campaign for credit union laws in the states and federal government entitle him to be known as the father of the Credit Union movement in the United States. Filene House, CUNA's international headquarters, is named in his honor.

OFFICERS

Directors:

Don Michael, President	1966
George P. Foster, Vice Pres.	1966
Clyde Burk, Treasurer	1965
Ross Herron, Secretary	1967
Major McCoy, Member	1967

Credit Committee:

A. B. Cameron, Chairman	1967
James T. McLain	1965
James Stringer, Secretary	1966

Supervisory Committee:

Bruce McClure, Chairman	1966
Vetra Hahn	1967
*Chester Regier	1965

Assistant Treasurer:

Mrs. Clyde Burk

Managing Director:

Alf W. Miller

*Resigned May 1965

THE NINETEENTH ANNUAL MEETING

6:30 to 7:15 Dinner

7:15 Meeting called to order. Don Michael presiding.

1. Roll call of members
2. Introduction of Guests
3. Minutes of last annual meeting
4. Election of Officers
5. Reports of Committees
6. Report of Treasurer
7. Report of the Managing Director
8. Other business

REPORT OF THE BOARD OF DIRECTORS

At this 19th annual meeting of the Hutchinson Teachers Credit Union, the Board of Directors submit this report for your information and action.

We note with pride the continued growth of your organization and improvements that have been made each year. We urge that each of you find time to visit the business office at 11 West Eleventh. Not only will the staff members there gladly discuss any problems with you but they will welcome any suggestions you may have concerning the improvement of Credit Union operations. You will receive a friendly welcome and a desire to be helpful.

For the fifth consecutive year, the earnings are sufficient to permit us to refund ten percent of all interest paid on personal loans.

I feel that it is imperative to call to your attention that as our organization continues to expand and our services to members are broadened, sufficient staff personnel to properly handle these functions must be made available. Maintenance of present activities alone demand additional time and personnel. We welcome your suggestions and assistance.

Don Michael, President

ASSETS

	1964	1965
Personal Loans	$350,856.25	$411,155.77
Real Estate Loans	157,866.52	201,997.34
Cash on Deposit	31,201.92	18,106.21
U. S. Government Bonds	13,370.00	13,395.00
Savings and Loan Shares	60,000.00	40,000.00
Office Equipment	709.51	734.69
Prepaid Insurance	none	835.67
Kans. Central C. U. Shares	30,005.00	50,005.00
Bank Certificates	20,000.00	20,000.00
TOTAL ASSETS	$664.009.20	$756,229.68

LIABILITIES

	1964	1965
Contingency Fund	$ 3,500.00	$ 5,000.00
Shares	603,620.89	683,300.21
Regular Reserve	24,539.78	30,090.09
Undivided Earnings	1,722.29 ~~421.79~~	2,510.68 1,722.29
Net Earnings	31,926.74	35,825.59
Accounts Payable	none	291.50
LIABILITIES	$664,009.20	$756,229.68

EXPENSES

	1964	1965
Salaries	$4,050.00	$4,425.00
Borrower's Insurance	3,069.17	3,483.89
Life Savings Insurance	2,383.36	3,315.68
League-Chapter Dues	887.40	945.54
Surety Bond Premium	359.58	417.83
Examination Fees	837.01	965.97
Stationery-Supplies	394.71	352.88
Office Rent	1,320.00	1,340.00
Telephone	106.40	157.86
Educational	889.15	688.38
Interest	3.00	48.10
Depreciation of Equipment	300.00	324.00

	1964	1965
Social Security Tax	$ 146.85	$ 160.44
Property Tax	34.13	32.21
Other Insurance	26.00	25.61
Recording Fees	50.00	68.30
Bank Service Charges	6.45	20.37
Interest Refunds	3,183.09	3,110.04
Manager's Car Expense	200.00	310.00
Conventions - Committees		437.31
Miscellaneous	198.34	167.25
Total Expenses	18,444.64	20,796.66
Gross Income	50,371.88	56,622.25
Net Income	31,926.74	35,825.59

C. U. Information Available Through Representatives

Members from various buildings in the Hutchinson Schools and from a number of systems outside the city have volunteered to assist in the Credit Union program by supplying information about our Credit Union and in helping members in obtaining the services available to them. They maintain close contact with officers and employees and seek to provide better understanding among all members. This representative committee selects an education committee which is responsible for carrying out plans to promote better understanding of the services and objectives of the organization. The following are currently serving as representatives:

Roberta Baker
Dennis Berndsen
Clarence Brown
Reba Cameron
William Dixon
Clayton Detter
Francis Droegemeier
Pauline Gifford
Juanita Haag
Elocile Hoffman
Janie Hood
Flo Jackson
Tom Kelley
Aylene Keown
Wilber Lyon
Elizabeth McCurry
Sammie Mosier
Marlo Oltman
Christine Opdycke
Helen Parsons
Walter Rinehart
Anna Robertson
Wesley Smith, Jr.
Lilly Ann Thiessen
Christine Willard

REPORT OF CREDIT COMMITTEE

This committee meets regularly twice each week, with special meetings called as necessary.

Approximately 500 loans were approved during the year.

The approval of loans often requires special study to protect the assets of the Credit Union and to assure the loan applicant is receiving the service he deserves. Among the factors considered are: pay record of applicant, appraisal of colateral and urgency of the need for the loan. Loans for the repayment of medical or dental expense or summer school attendance are given a high priority and nearly always approved.

Among the loans approved during the year the following were most often made: car purchases, medical and dental expense, home furnishings and appliances, taxes and real estate purchases.

REPORT OF SUPERVISORY COMMITTEE

This committee, which carries the responsibility for the proper accounting of the assets and liabilities of the Credit Union, submits the following report:

Four meetings were held during the year. These were devoted to (1) verification of 482 member accounts (2) checking of ledger accounts (3) examination of loan records and such other records as seemed necessary to insure compliance with accepted accounting procedures.

The committee has examined the report of the State Banking Department and concurs with it in its findings and recommendations.

It is anticipated that pass books will not be called in this year for audit. In lieu of this, statements of share and loan accounts of each member will be mailed to them for verification.

FROM THE MANAGING DIRECTOR

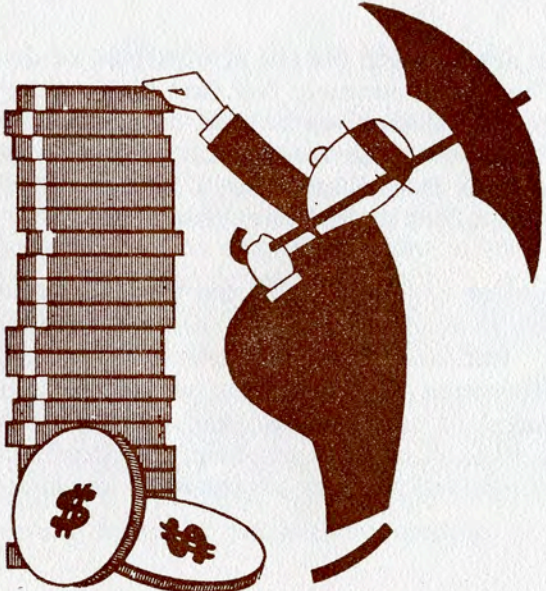
A comparison of the financial reports of 1964 and 1965 on the inside pages of this report shows a greater than average increase in assets, in the number of member accounts and in the net earnings of the organization. Previous years had comparable percentage increases. The steady growth of your Credit Union is, at least in part, a measure of the diligence and effort of your officers in the supervision of its operations. One cannot be sure to what extent this growth measures the benefits it has provided to its members. These cannot always be measured in dollars or other numerical scales. It is certain, however, that total benefits to members have increased through greater financial security, reduced credit costs and emergency financial assistance.

Your manager and your credit committee have had many responsible decisions to make. The servicing of debt involves more than approving loan applications or even in disapproving some of them. These decisions have always been made after first trying to determine the long term needs of the loan applicant. Financial disaster must be avoided and this often requires a high degree of responsible lending by credit committee members.

None of our members have shares in the organization for the sole purpose of dollar dividends which they may receive from their shares. They must certainly feel that their money is providing basic services to others of their associates who find themselves in need of credit. I would like to say for the members of the credit committee, that each one realizes his obligation of responsible lending. What greater satisfaction can each of them have than to see a member gradually emerge from a borrowing to a lending status. Many of you here tonight have done just that.

I pledge to you my best effort to manage our organization in the year ahead so that it will provide to all members the maximum benefits in dividends, the best values in credit and assistance in the solution of personal economic problems. But each of you can assist in the attainment of these goals. Prompt payment of loans or the refinancing of them when necessary; referral of your associates to our services; notification of changes of address; discussion of your credit problems with us when buying goods on the installment plan; all of these will help your Credit Union to grow and thus provide even greater benefits both to you and to your professional associates.

A. W. Miller



Dollars saved today
will be welcome
on that rainy tomorrow.